

Michael Gibby

Enterprise Applications & Supply Chain Technology Leader

MichaelPGibby@gmail.com
mikegibby.com
linkedin.com/in/michaelpgibby
Product portfolio

EXECUTIVE PROFILE - Enterprise applications and healthcare supply chain technology leader with 15+ years of experience spanning application strategy, cloud transformation, manufacturing, inventory, finance, and operational leadership. Director at Huron who guides complex Oracle Fusion programs and connected supply chain and payables solutions for major healthcare and higher-education organizations. Brings the perspective of both an operations leader and a technology executive-aligning executives, business owners, technical teams, vendors, and product partners around reliable services, practical roadmaps, strong governance, user adoption, and measurable outcomes.

15+

Years across technology, supply chain, finance, and operations

200+

Personnel led in complex, multi-shift operations

\$10M

Enterprise opportunities supported in one year

40%

Reported reduction in configuration timelines through technology and process transformation

PROFESSIONAL EXPERIENCE

Huron Consulting Group Senior Manager -> Director

December
2021-Present

- Serve as an executive-facing leader for enterprise supply chain and payables transformation, connecting business priorities with application roadmaps, operating models, and measurable outcomes.
- Guide complex healthcare application programs spanning Procurement, Inventory, Costing, Manufacturing, Payables, reporting, integrations, data, security, and connected third-party solutions.
- Lead cross-functional and globally distributed teams through solution design, implementation, optimization, testing, stabilization, training, and ongoing adoption.
- Partner with client executives, operational leaders, technical teams, software vendors, and Oracle product development to resolve issues, evaluate options, manage dependencies, and shape pragmatic technology roadmaps.
- Support strategic pursuits by translating complex platform capabilities, risks, and tradeoffs into clear executive decisions; contributed to approximately \$10 million in signed opportunities over the preceding year.
- Lead the Oracle SCM AI workstream and helped bring six agents to Oracle's AI Agent Marketplace, contributing to Huron's 2025 Oracle Partner Award for SCM and Manufacturing AI use cases.
- Led Oracle Cloud supply chain and payables implementations for major healthcare and higher-education organizations, aligning clinical, operational, financial, and technology stakeholders around shared priorities.
- Directed governance across design, CRP, SIT, UAT, cutover, and adoption, with requirements traceability, configuration controls, issue management, and executive-ready status communication.
- Used automation, reporting, integration, and configuration tools to reduce configuration timelines by a reported 40% while improving consistency and reducing errors and rework.
- Built team capability through coaching, reusable standards, and training on reporting, data, and modern delivery tools, increasing self-sufficiency and delivery consistency.

ENTERPRISE LEADERSHIP

- Application portfolio strategy & roadmaps
- Healthcare supply chain & payables
- Service delivery & operational reliability
- Cross-functional team leadership
- Vendor & product-partner collaboration
- Governance, risk & executive communication
- Continuous improvement & adoption

APPLICATION DOMAINS

Oracle AI Agents | Procurement | Inventory | Costing | Manufacturing | Payables | PIM | Order Management | Planning | WMS & Mobile Inventory | Contract Lifecycle Management | Supplier Connectivity | OTBI | Executive Decision Support

TECHNOLOGY DELIVERY

CRP / SIT / UAT | RTM | SQL | REST APIs | FBDI | CSV Conversion | Reporting | Integrations | Data Conversion | Application Security | Release Readiness | Issue & Risk Management | Process Design | Change Adoption | Executive Communication

The Hackett Group Manager

February
2020-December
2021

- Managed global Oracle Fusion Cloud programs for manufacturing and life-sciences clients, coordinating business, technical, and offshore teams across Product Information Management, Inventory, Manufacturing, and adjacent applications.
- Managed interdependent Order Management, Procurement, Costing, and Planning workstreams, including cross-functional risks, decisions, integrations, and delivery across time zones.
- Helped secure projects valued at more than \$5 million annually through product demonstrations and solution-focused sales support.

DISTINCTIVE SUPPLY CHAIN PERSPECTIVE

Career progression from costing, production, finance, and inventory operations into enterprise technology leadership provides a practical operator's perspective. I understand the applications as well as the work they enable-and lead teams to make technology reliable, understandable, adopted, and accountable to measurable business outcomes. My product portfolio extends that approach across enterprise workflow tools, AI agents, iOS applications, interactive decision aids, and hardware/software prototypes.

SELECTED CREDENTIALS

Oracle ACE Pro - One of 10 Oracle SCM ACE Pros globally
Oracle Procurement - 2025 and 2021 certifications
Oracle Sales Engineer - 2025 certification
Oracle SCM Business Processes - 2023 certification
Oracle Procurement Business Processes - 2023 certification
Oracle Inventory - 2021 certification
Oracle Manufacturing - 2021 certification
Oracle Payables - 2021 certification
Oracle Costing - 2020 certification
Lean Six Sigma Yellow Belt

OPERATIONS, INVENTORY & FINANCE LEADERSHIP

Oxygen Development March
Inventory Manager -> Planning Director 2014-February 2020

- Managed millions of dollars in inventory across teams and warehouse operations in two countries, balancing shortages, excess, loss prevention, and customer demand.
- Reduced work-in-process inventory by more than 25% and improved inventory accuracy to above 99% through cycle counting, quality controls, Oracle alerts, and performance dashboards.
- Eliminated most inventory-record errors and produced approximately \$180,000 in labor savings by redesigning consumption controls and reducing rework.
- Built a continuous-improvement culture by training warehouse teams in TQM practices and connecting daily behavior to visible operational metrics.

Ocwen August
Investor Reporting Analyst 2013-February 2014

- Coordinated US and India teams responsible for account forecasts, contract-driven payments, investor reporting, and daily fund movements exceeding \$500 million.
- Automated month-end reporting with Excel VBA, reducing the process from 72 to 3 hours.
- Generated an estimated \$120,000 in annual savings while reducing manual errors and supporting rapid account growth.

Oxygen Development May 2011-July 2013
Costing Manager -> Process Unit Manager

- Directed three shifts across four manufacturing areas, with four direct reports overseeing more than 200 line workers producing approximately one million finished goods per week.
- Maintained a 100% passing record for FDA, customer, and social-responsibility audits.
- Reduced cleaning time by 75%, tripled production efficiency, cut waste by 10%, and reduced labor expense per unit by 20% through process and technology changes.
- Supported product launches valued at more than \$3 million.
- Developed a standard-costing methodology using Excel and Oracle to improve pricing consistency, project quoting, budgeting, and expense control.
- Partnered with production teams to identify more than \$1 million in annual savings through KPI management, overtime controls, labor analysis, and standardized processes.
- Mentored business analysts and supported organization-wide TQM and Six Sigma training.

EDUCATION

Florida International University - Master of Business Administration, 2011; Class President
University of Central Florida - BSBA, Economics, 2010

AWARDS & RECOGNITION

- 2025 Oracle Partner Award for AI Agent use cases in Supply Chain and Manufacturing
- Oracle ACE Pro
- R. Glenn Hubbard Student Research Award in Economics

THOUGHT LEADERSHIP

- Publishes practical guidance on enterprise applications, healthcare supply chain, Oracle AI Agents, Procurement, Inventory, reporting, approvals, and receiving.
- Builds enterprise workflow tools, AI-agent prototypes, and interactive decision aids that translate complex technology into practical choices for executives, application teams, and business users.
- Creator of iOS applications including Money Mileposts, List Genius, and Rebreather Diver Tools.

ADDITIONAL TECHNICAL SKILLS

Excel | VBA | PowerPoint | Pivot Tables | Process Mapping | KPI Design | Dashboard Design | iOS Development